



## **FOR IMMEDIATE RELEASE**

### ***Broekman Logistics India Private Limited, a 3PL subsidiary of Netherlands based Broekman Group makes Arshiya's FTWZ in Mumbai its Distribution Hub***

**Mumbai December 12, 2011:** Broekman Logistics India Private Limited, a subsidiary of Netherlands based Broekman Group, a 51-year-old, \$335 million-turnover company has begun utilizing Arshiya's FTWZ in Mumbai (Panvel) as a hub for all of Broekman's distribution activities into India. Broekman Logistics India Private Limited is part of the Broekman Group which specializes in Shipping, Automotive, Logistics and Special Products. Operating as the unit holder in the zone Broekman Logistics India Private Limited will be using the FTWZ in Mumbai to cater to their India based customers specially in the chemical and engineering products segment. The zone will be the central hub for all imports of Broekman Logistics India Private Limited, for feeding their customers across India. Broekman Logistics also operates a significant facility in Rotterdam Port where it does similar such activities for catering to its European customers.

Free Trade and Warehousing Zone (FTWZ) Scheme in India was introduced under Chapter 7A of the Foreign Trade Policy 2004-09 to create trade related infrastructure to facilitate the import and export of goods and services with freedom to carry out trade transactions in free currency, aimed at making India into a global trading hub. FTWZ is a special category of Special Economic Zone (SEZ) and is governed by the provisions of the SEZ Act, 2005 and the SEZ Rules, 2006. Since the policy has been formed, Arshiya International Ltd an integrated supply chain and logistics infrastructure solutions company has invested in creating five such FTWZs pan-India, with the first of its FTWZ infrastructure spanning 165-acres in Mumbai (Panvel) operational since late last year.

Mr Rajiv Nathan, Vice President-Indian Operations, Broekman Logistics India Pvt Ltd., commented *"From initially starting our operations in June, 2011 at Arshiya's FTWZ near JNPT port, we have already scaled our operations into the second phase with expanded space as we are successfully offering Vendor Managed Inventory solutions to our customers in the Chemical and Engineering space. This kind of state-of-the-art infrastructure and integrated logistics framework is common in many parts of the world but is only now available in India. This will go a long way in helping our global clients enter and expand their India operations and capitalize on the Indian opportunity"*

Commenting on the deal with Broekman Mr Ajay S. Mittal, Chairman and Managing Director of Arshiya International Ltd said *“With the availability of world class state-of-the-art logistics infrastructure such as our FTWZ in India, leading companies such as Broekman can leverage India’s strategic location between South East Asia and the Middle East to make India as their regional import and distribution hub. We are proud to be of service to a truly multinational 3PL company such as Broekman that has been providing services for over 50 years and look forward to enabling their business in India”*

In addition to its zone in Mumbai, Arshiya is also expanding its logistics infrastructure footprint across five strategic locations by developing and operating FTWZs across North (Khurja in the State of UP Near Delhi – 315 acres), Center (Nagpur – 110 acres), South (Chennai) and East of India. Complementing each FTWZ will be Domestic Distribution hubs ‘Distriparks’, connected by Rail Terminals and freight train network. Arshiya Rail Infrastructure is also the second largest Private Container Train Operator (PCTO) presently operating 15 trains pan India, with a planned induction of 150 in coming years.

#### **About Arshiya International Ltd:**

Arshiya International Ltd is a flagship company of the Arshiya Group. Listed on the Bombay Stock Exchange (Stock Code: 506074) and National Stock Exchange (Stock Code: Arshiya) and is an India headquartered, integrated supply chain and logistics infrastructure solutions provider. The company currently envisages phased investment of approximately USD 1.6 billion towards creating pioneering logistics infrastructure across strategic locations in India.

The company has following key business entities and subsidiaries:

- **Arshiya FTWZ** - Involved in implementation and operation of Free Trade & Warehousing Zones (FTWZs)
- **Arshiya Rail Infrastructure** - Designed to provide pan-India rail freight operations and rail terminal facilities
- **Arshiya Domestic Distripark** - Providing strategic hub warehousing for domestic rail consolidation
- **Arshiya Logistics** - Provides logistics solutions including end-to-end freight management and transportation services in over 150+ countries world-wide
- **Arshiya Supply Chain Management** – Provides end-to-end supply and demand chain solutions
- **Arshiya Transport & Handling** – Provides world class handling and transportation infrastructure and services to internal as well as external customers
- **Arshiya Technology** – Provides software solutions for supply chain management and business process outsourcing

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